



Status and Future of Extension in Africa

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Sasakawa Africa Association (SAA) Official Side
Event for FAO Science and Innovation Forum

14 October 2022

Key Messages

- Extension services are critical to supporting producers
- Status: Need for an upgrade?
- Future: Farmer-led, digitally-enabled, innovative, professional



How Can Extension Get Us Here?





**Extension
Characteristics**

Governance
Capacities
Tools

Extension Performance

Timeliness
Access
Quality
Effectiveness
Relevance

Outcomes and Impacts

Knowledge
Attitudes
Behavior
Productivity
Empowerment



Extension Services in Africa – a Snapshot

- Increasing pluralism
- Wider audience
- Increasing outreach methods esp. digitalization
- Increasing professionalism
- Increasing topics: climate change, nutrition, entrepreneurship



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CGIAR

Davis et al. 2021; Davis et al. 2020; Kiptot and Franzel 2015; Kiptot et al. 2016; Zhou and Babu 2015

Extension's Future



Source: Jiménez et al. 2021; Ragasa et al. 2019

Extension's Future – an Upgrade!



Photo: B. Van Campenhout/IFPRI

- Farmer-led
- Digitally-enabled
- Innovative
- Inclusive
- Professional



How to Upgrade Extension

- Increase investment and support to agriculture and to extension
- Support implementation of policies and strategies that support and capacitate extension
- This must happen at national, regional, and global level



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~“Delivering innovation through Multidimensional Agricultural Extension in Africa”~



Walking with the Farmer

Mel Oluoch

Sasakawa Africa Association (SAA)

FAO Science and Innovation Forum

October 14, 2022



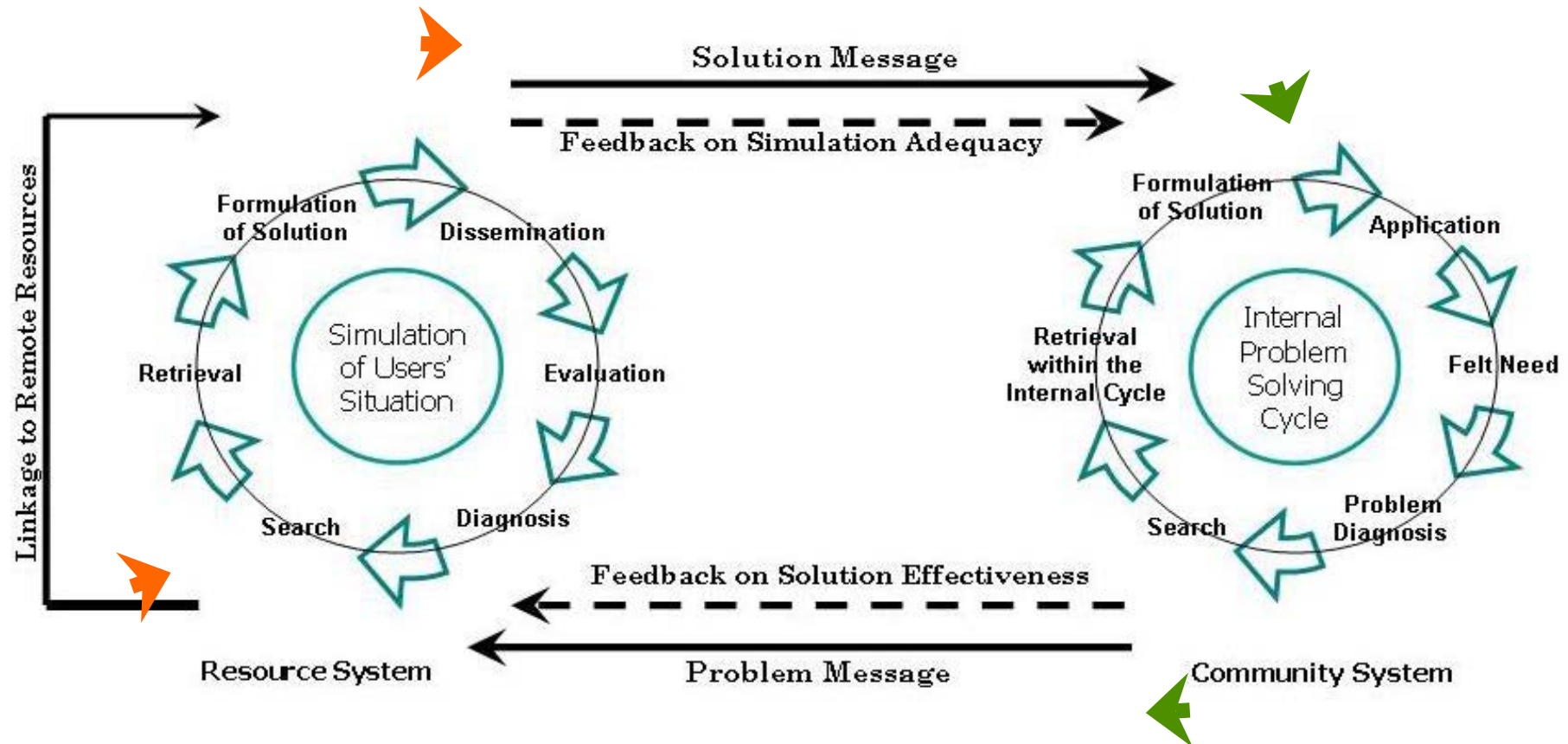
SAA Approach to Agriculture Transformation in Africa

1

- **Co-create, innovate and support resilient-building measures**
 - **Increase smallholder farmers' food security and income earning potential while creating rural employment for youths**
 - **Inclusive decision-making in technology interventions**
- based on proven extension models critical in sustainable rural agricultural development**



Holistic' and Participatory Approaches to Technology Transfer



Toward virtuous cycle of the SAA extension strategy



promotion of biofortified crops + increased food purchasing power



Agriculture-based Community Nutrition Improvement Approach

- SAA aims to improve the nutrition of entire communities through Nutrition-Sensitive Agriculture led by **promotion of biofortified and nutrient dense crops** and **increased food purchasing power** through Market-Oriented Agriculture, based on sustainable intensification through Regenerative Agriculture.



Nutrition Sensitive Agriculture Interventions

- Promotion of **biofortified and nutrient dense crops**
- Enhancing the production and consumption of nutritious food by rural households (“**diet diversification**”)
- Postharvest Handling and Agro-processing Services to improve quality
- Gender-sensitive nutrition **awareness-raising**

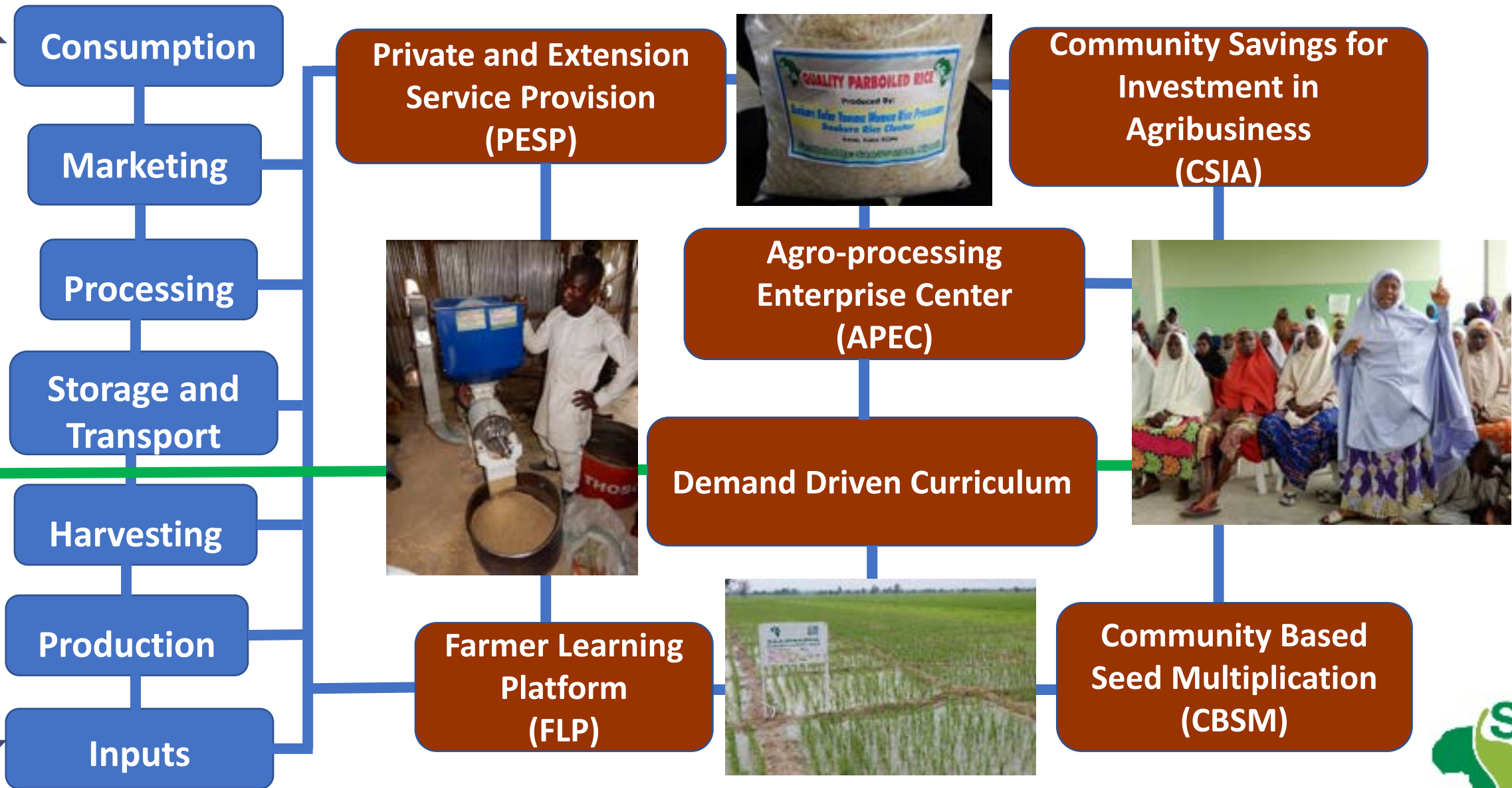


- Increased revenue from product aggregation and collective marketing through **farmer cooperatives**
- Increased revenue from sales through Smallholder Horticulture Empowerment Promotion (**SHEP**) approach
- Income generation through **farming as a business enterprise** (contract farming/agro-processing/input-output sales/agro-brokerage, etc.)



Integrated SAA extension models (approaches) along the value chain

Capacity Building



The technology Transfer strategy consists of:

- ❑ Consolidation of the **Field Extension Models** along the crop value chain
- ❑ **Number and type** of field models implemented as single or consolidated:
 - ✓ Value Chain Centers (PHTCs, OSCA etc.)
 - ✓ Commodity association traders and trainers (CAT)
 - ✓ Farmer learning platforms (FLP),
 - ✓ Agro-processing enterprises (APE)
 - ✓ Private service provider (PSP)
 - ✓ **Community-based seed multiplication (CBSM)**
 - ✓ Private extension and service provision (PESP)
 - ✓ Community saving for investment in agriculture (CSIA)
 - ✓ Community-based facilitators (CBFs)





Farmer Learning Plots (FLPs) – Model encompass 4 different plot types:

- ❖ Need-based Community Demonstration Plots (CDPs) to showcase productivity-increasing technologies while filling technology and knowledge gaps
- ❖ Technology Adoption Plots (TAPs) carried out by early adopters (partial adopters)
- ❖ Model Adoption Plots (MAPs) illustrating exemplary adoption plots (full adopters)
- ❖ Community Practices (CPs)



Training of Trainer Extension Agents

By Sasakawa Africa Association

Training of CBFs

By Trained Extension Agents

Training of Farmers

By CBFs

Farmer-to-Farmer Training

By Farmers

Training of Farmers

By CBFs

Farmer-to-Farmer Training

By Farmers

Training of CATs

By Trained Extension Agents

Training of input stockists and retailers

By CATs

Farmer-to-Farmers Training

By Farmers

Training of input stockists and retailers

By CATs

Farmer-to-Farmers Training

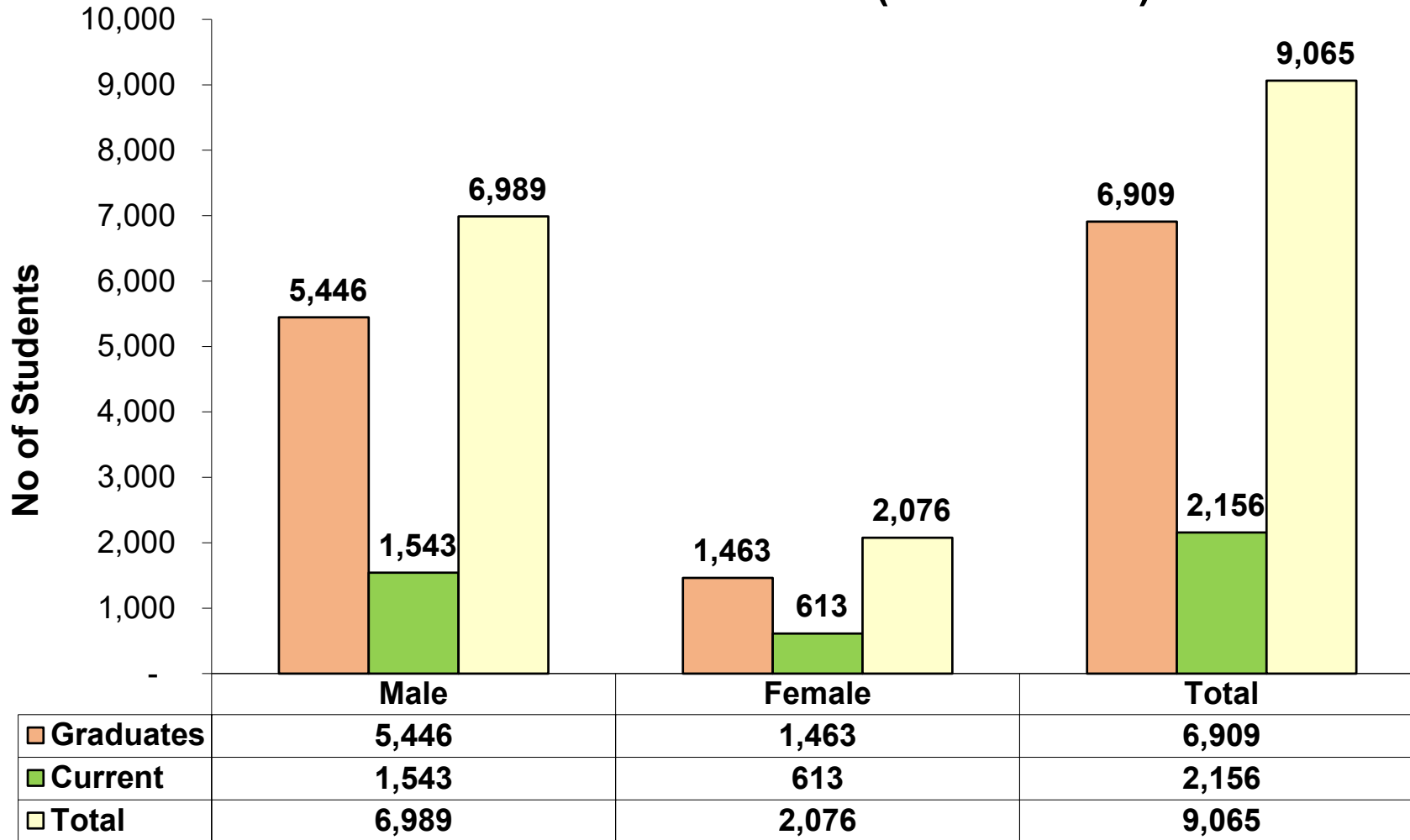
By Farmers

Community Based Facilitators (CBF); Commodity Association Trader (CAT)

Human Resource Development

Sasakawa Africa Fund for Extension Education (SAFE)

Student Statistics (1993 – 2021)

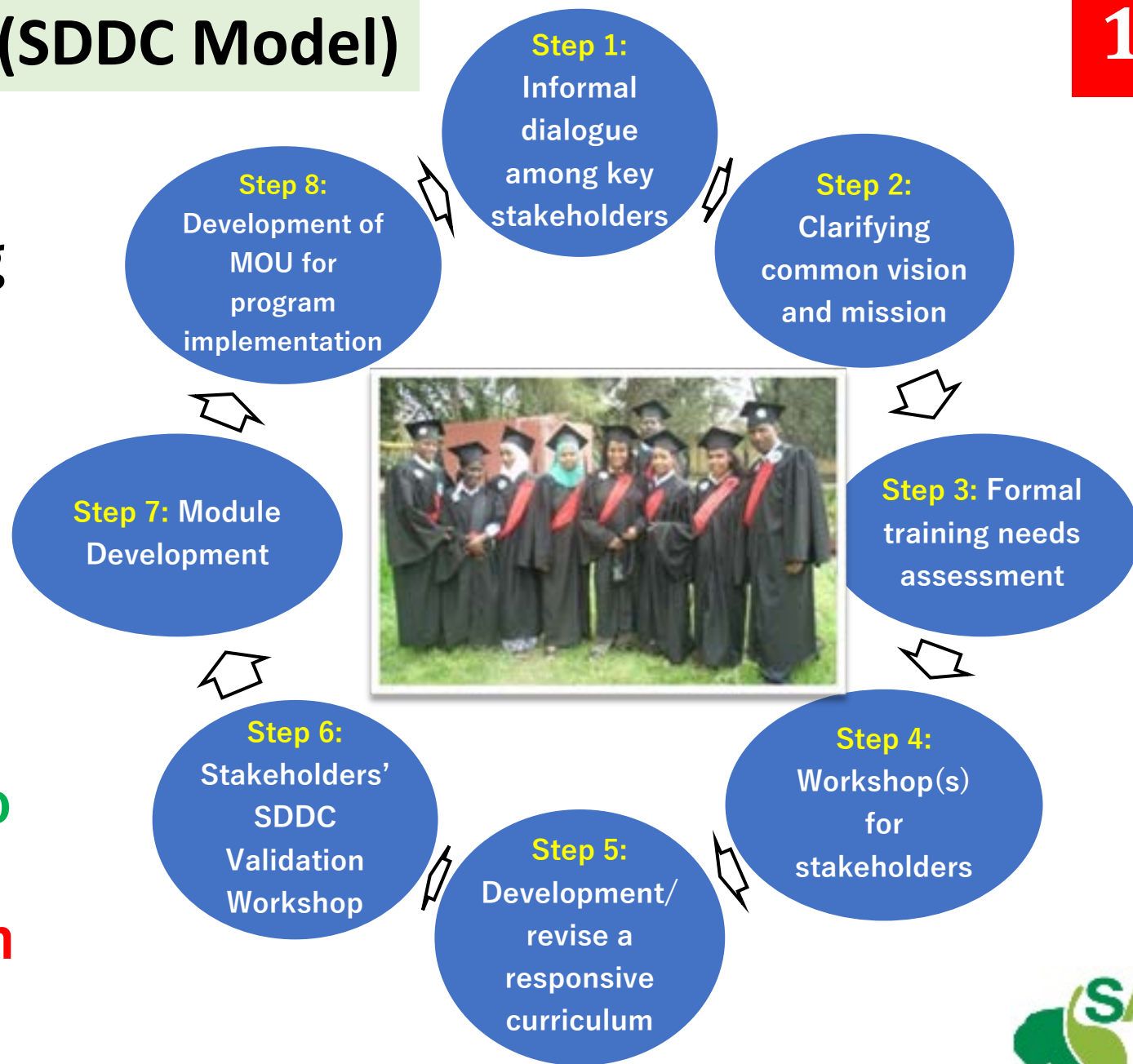


Countries	No of Universities
Benin	1
Burkina Faso	1
Ethiopia	9
Ghana	2
Malawi	1
Mali	4
Mozambique	1
Nigeria	8
Sierra Leone	1
Tanzania	1
Uganda	1
TOTAL	30



Demand Driven Curriculum (SDDC Model)

- Emphasize experiential learning: learning by doing - (combination of theory, experience, critical reflection and practice).
- **Participatory curriculum development process**
- All stakeholders are involved
- Curriculum streamlined to focus on needs identified
- Curriculum demand-driven & value chain oriented





Wheat Harvesting in Ethiopia



Groundnut butter processing in Mali



Rice parboiling in Nigeria

Demonstrate through trained extension agents & directly, using postharvest and trading platforms, different technology options in harvesting, handling, processing, storage, and value addition, as well as enterprise management



Cassava Grater, Nigeria



PICS bag storage in Ethiopia

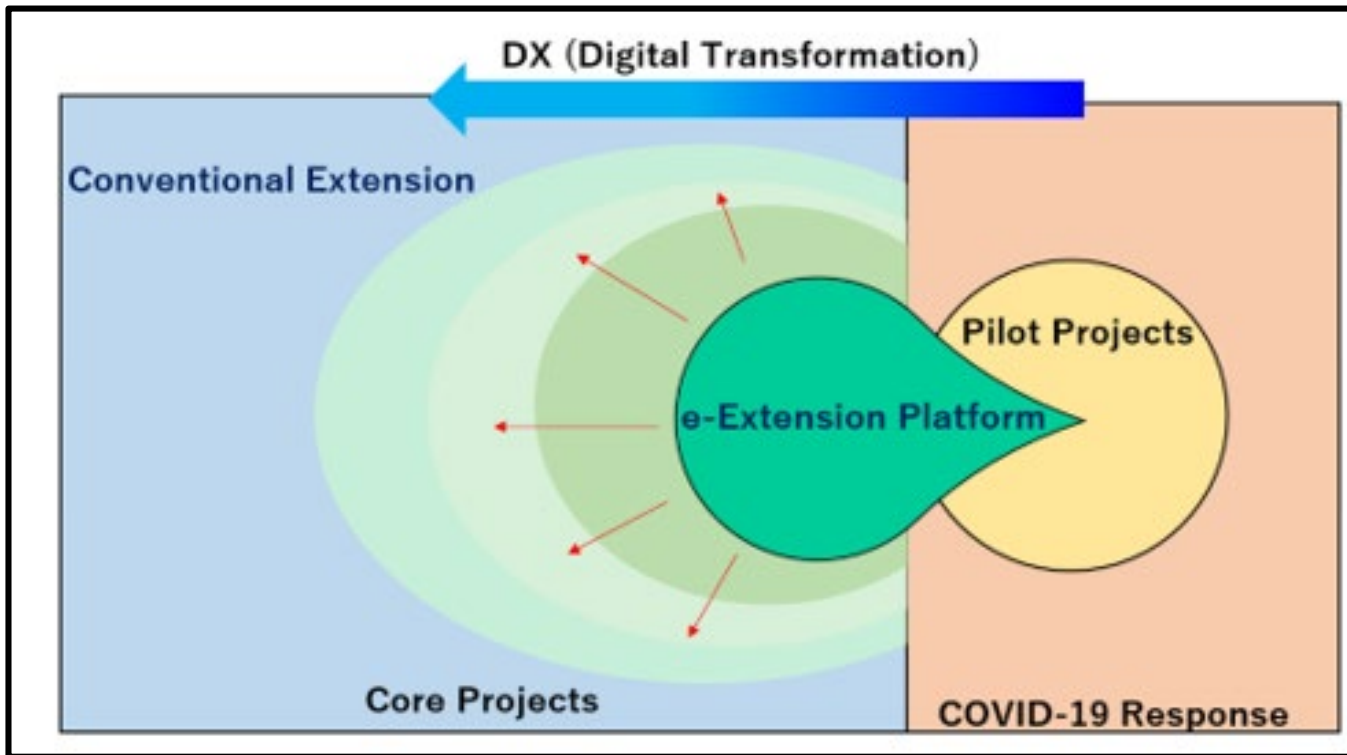
Private Service Provision

Platform to create employment

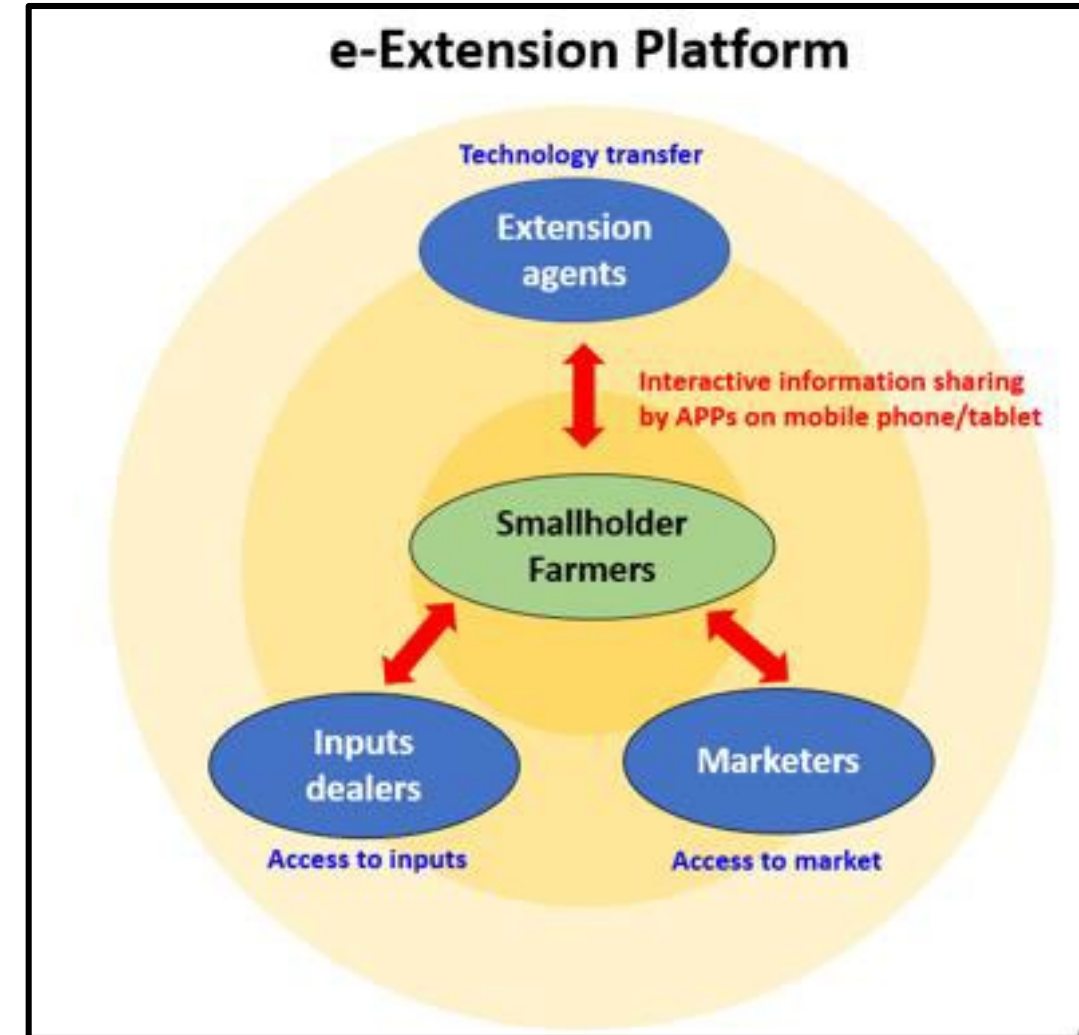
- Agro-processing enterprises
- Machine fabrication and maintenance
- Community Seed Multiplication
- Commodity/Community Association Traders (e.g. Agro-dealers)
- Community Based Facilitators
- Youth Business Clinics
- E-Extension services



Assessment of the impact of COVID-19 on extension delivery



Scaling up technologies through Digital Transformation to bridge the Extension worker to Farmer ratio



Short, medium and long-term solutions

- Facilitate technology transfer mechanisms for farmers by using ICT
- Strengthening the supply chain by using ICT to improve farmers' access to services
- Integrate Youth into Agriculture – Innovation
- **Development of E-Learning Platforms in Agriculture Universities**





“Walking with the Farmer”



Mitigating fertilizer price increase through the promotion of Urea Deep Placement Technology

An experience from SAA-Nigeria

By

Abdulhamid, GAMBO

Deputy Country Director, SAA-Nigeria

*@ Sasakawa Africa Association (SAA) Official Side Event for FAO Science and Innovation Forum
in collaboration with the International Food Policy Research Institute (IFPRI) and the African Forum for Agricultural Advisory
Services (AFAAS)*

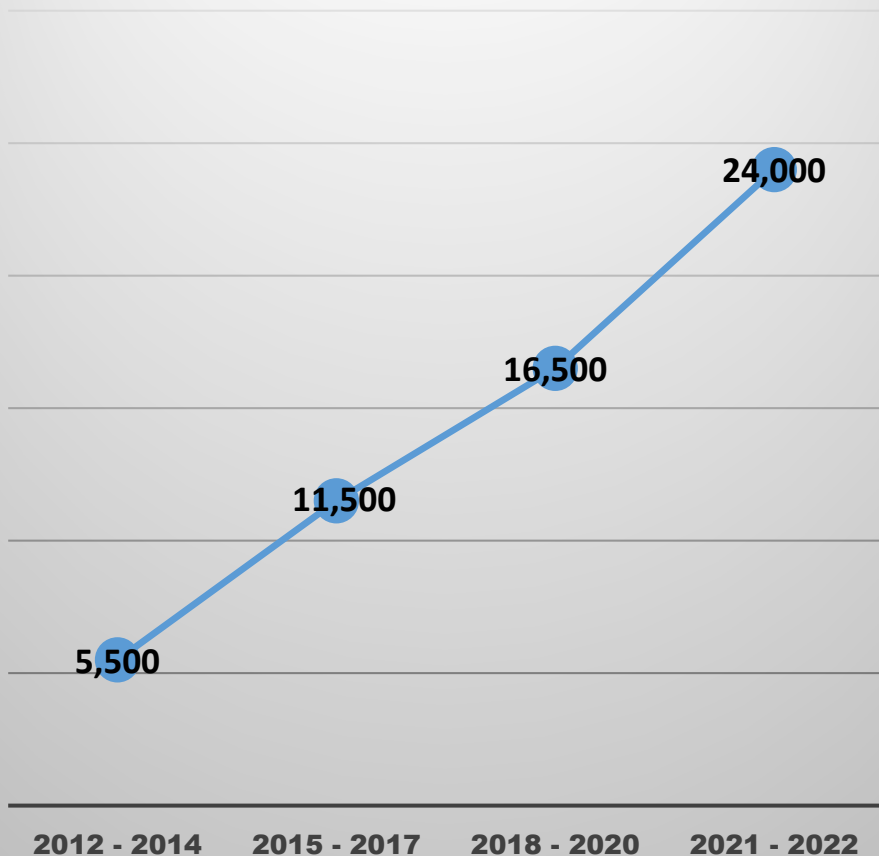
On 14th October 2022



Background



Average Prices of Fertilizer in the last 10 years (N)



One of the adaptation and mitigation strategies for coping with fertilizer price increases heightened by the Russian-Ukraine crisis is the **use of UDP technology.**

SAA-Nigeria promotes UDP through sourcing, knowledge sharing, and developing the skills of farmers and extension personnel through innovative agricultural extension, which enable food, nutrition, and income security of SHFs



Background



PRODUCTION CYCLE

UDP technology was introduced by IFDC to improve Nitrogen fertilization on irrigated Rice

It involves placing urea briquettes at a depth of 5-7 cm, between 4 Rice plants

This covers the Nitrogen requirements of Rice (for four hills) throughout its growing cycle



Principle behind the Technology



SAA-Nigeria promotes the use of UDP as a coping strategy for its ability to

Reduce the rate of Urea fertilizer applied/ha by over 30%

Improved grain quality (good tillering)

Lower environmental impact from fewer N losses through leaching, volatilization, nitrification, and denitrification.



Reduction of production cost

Efficient Nitrogen fertilization and its availability across all growth stages

Increases in gross margins and farmer's Income

Mode of Use in the field



- ❑ Ideal plant spacing of 20 cm x 20 cm to be kept
- ❑ Transplanting is done completely in rows
- ❑ The deep placement of briquettes will take place



Rice transplanted in rows of 20 cm x 20 cm.



- ❑ If the plant spacing of 20 cm x 20 cm cannot be maintained
- ❑ Deep placement of briquettes will take place between the inter-rows every 40 cm
- ❑ Skipping every other inter-row

Success Stories from the technology used

Decrease in cost of Production

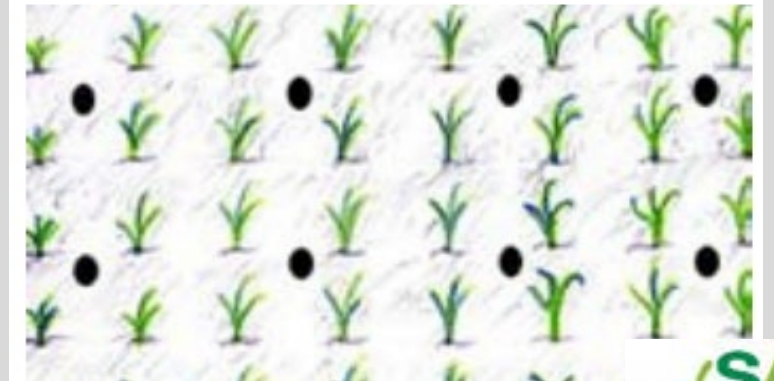
Reduced production cost by 30 – 35% per hectare in Jigawa, Gombe, and Kano states

Increase in the number of tillers per hectare of Rice farms

Using UDP farmers record an average of 60-70 tillers per stand against the urea broadcast with 30 tillers/stand on average

Yield increase

Increases in yield ranging from 50 to 60% using UDP compared to granular Urea



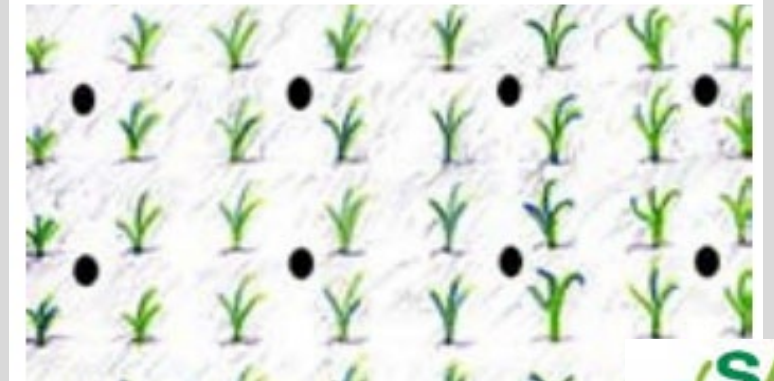
Success Stories from the technology used

Increase adoption

16,000 Rice farmers under KSADP are using the technology in Maize and Rice with corresponding 50-60% yield increase

Promotion of UDP technologies

275,500 farmers trained on UDP in 12 States through training, demonstration and field days



Success Stories from the technology used

THE STORY OF ALHAJI SANI HOTORO ON UDP IN KANO

- Broadcasting methods of applying fertilizer on their farm did not protect them from wastage
- After applying fertilizers, most of it would be washed away by rain or blown away by the wind, or even melt under the hot sun leaving very little to be taken up by the crops.
- Sometimes it gets so bad that they have to apply another round just to be sure of a good harvest
- Recently, the cost of fertilizers is so high and barely affordable
- UDP technology is an efficient means of cost reduction as well as yield increase.



Current UDP Promotion activities



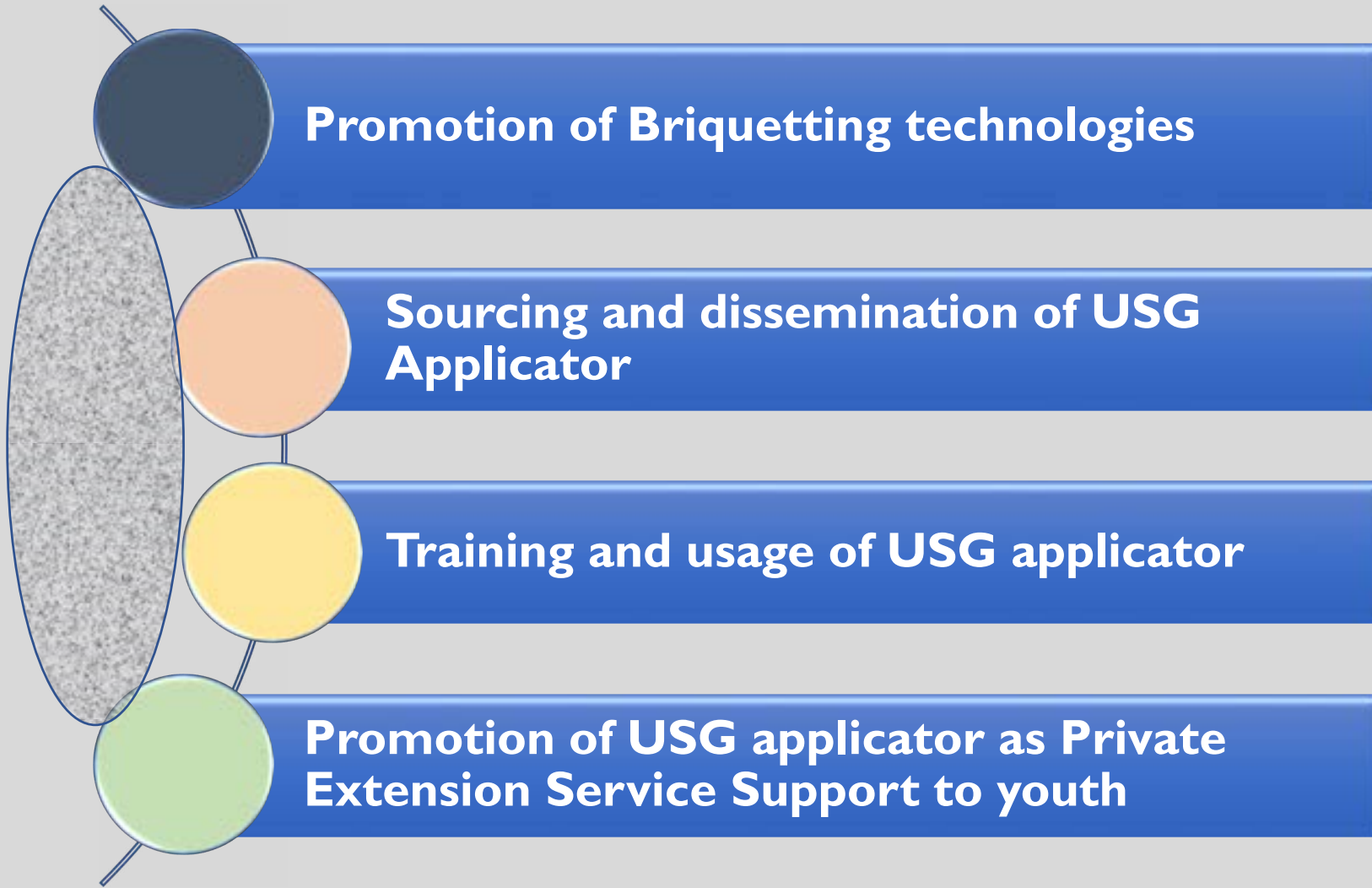
Currently, SAA promotes a UDP Planter
The planter is made in China, costing
USD126 = N52,900/unit.

Under the SAA/KSADP project, plans
are ongoing to train local fabricators in
the state to pioneer its mass
production for scaling-up and
sustainability



cross-section of beneficiary farmers during the distribution exercise in Kano, Nigeria.

Current UDP Promotion activities



New partnership on fertilizer Briquetting



- ❑ **SAA and Royal Blue to work together on the promotion of USG**
- ❑ **Royal blue to produce USG**
- ❑ **SAA to spearhead the dissemination**

- ❑ **Royal blue to try producing NPK briquette for different crops**



Conclusion

UDP technology contributes to improving farmers' income, food security, and environmental conservation

- ✓ Improved nitrogen efficiency
- ✓ Eliminating the volatility and washed away
- ✓ Mitigate loss from blown away by the wind
- ✓ Mitigate loss from melting under the hot sun,
- ✓ Eliminate the second round of application caused by running water and other environmental factors
- ✓ Cost-effectiveness in term of quantity used compared to normal fertilizer



Pictorials of UDP in Maize and Rice Production



Thank you



Digitalization of agricultural extension Potential of e-kakashi

SoftBank Corp.

**Service Planning Technology Division,
Technology Planning & Development Division,
CPS Technology Planning Department**

Takashi TOGAMI, Ph.D.

2022.10.14



Productivity

Sustainability

Human Resource
Development

Environmental
Conservation

Climate Change

**Our vision is to drive
the Information Revolution in agriculture
while respecting our Mother Earth**



Agriculturally Designed
IoT



Structured / Tagged
Big Data



Specific knowledge-driven
AI



Cyber Physical System
CPS

An aerial photograph of a vast, lush green agricultural landscape. The foreground is dominated by large, rectangular fields of vibrant green crops, likely rice, with some darker patches of soil or water. In the middle ground, there are clusters of small buildings and more fields. The background features a range of rolling green mountains under a bright blue sky filled with large, white, fluffy clouds. The text 'e-kakashi' is overlaid in the center of the image in a bold, white, sans-serif font.

e-kakashi

Sustainable Food Production Eco Cycle

Achieving the goal

Solution for Agricultural Issues

Data, knowledge, Sciences

Researchers, Scientifically Skilled farmer
Young Generations

Education (Nationwide)
Development of human resources

Economic Effects \$

Science Based Agriculture
×
Agricultural IoT Platform
(by IoT, Big Data, AI & CPS)

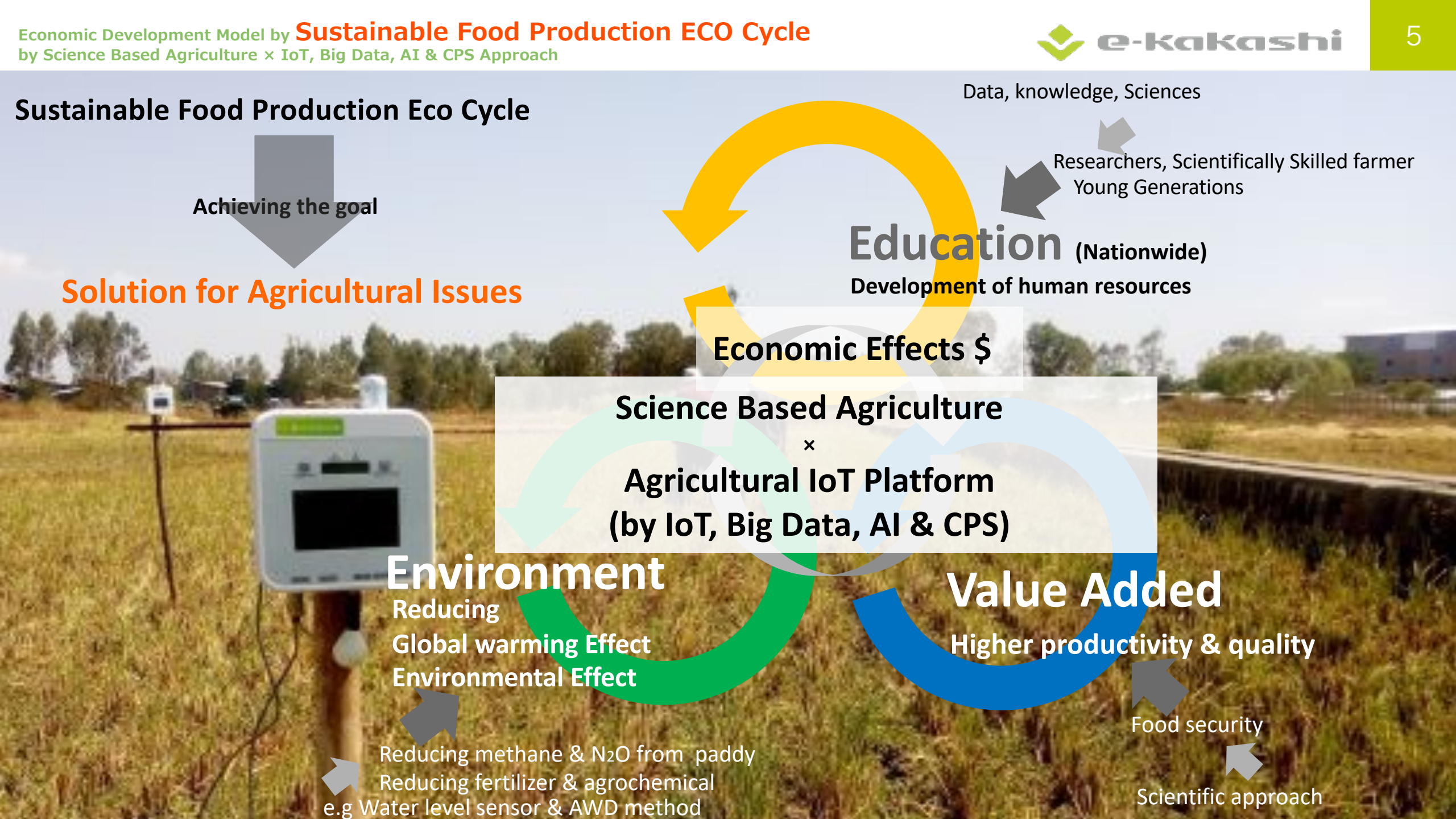
Environment
Reducing
Global warming Effect
Environmental Effect

Value Added
Higher productivity & quality

Reducing methane & N₂O from paddy
Reducing fertilizer & agrochemical
e.g Water level sensor & AWD method

Food security

Scientific approach



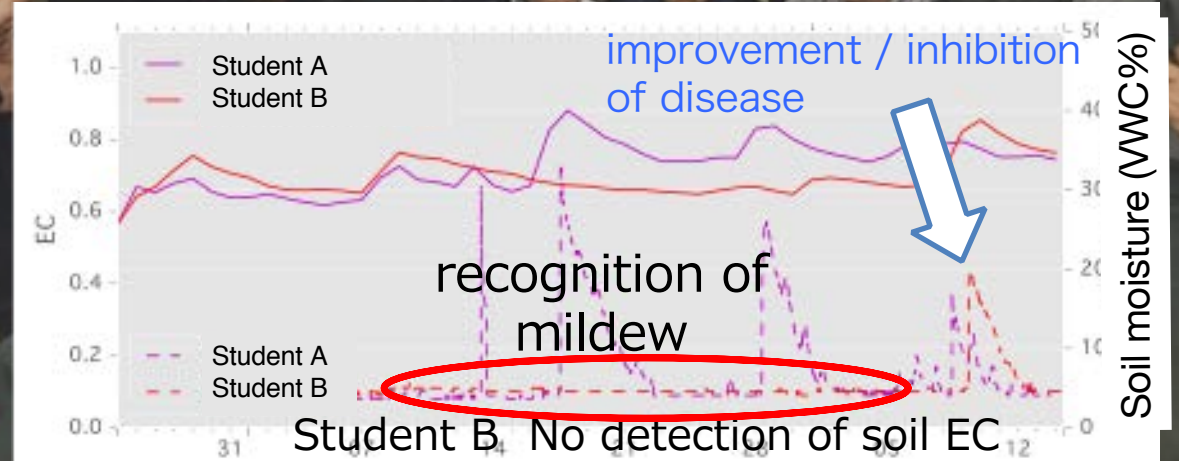
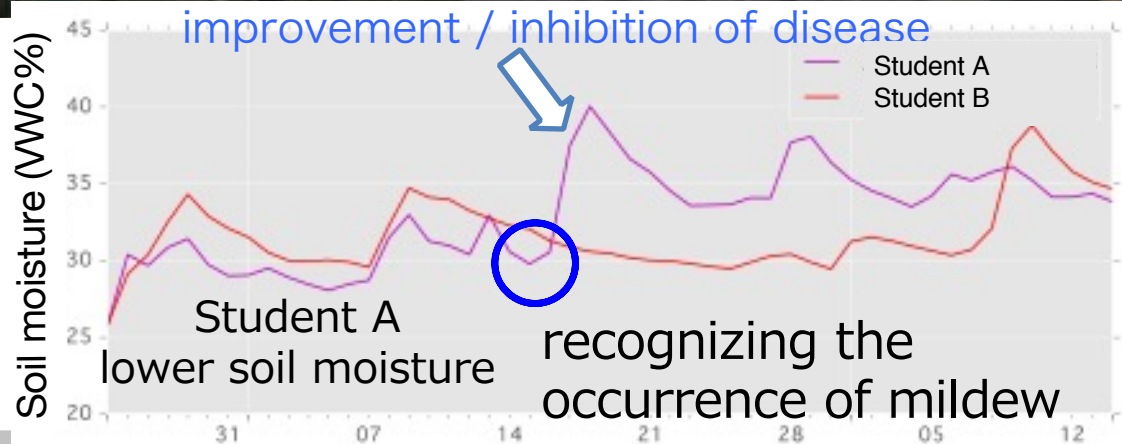
Human Resource Development

Education for younger generations to implement sustainable & earth-friendly agriculture



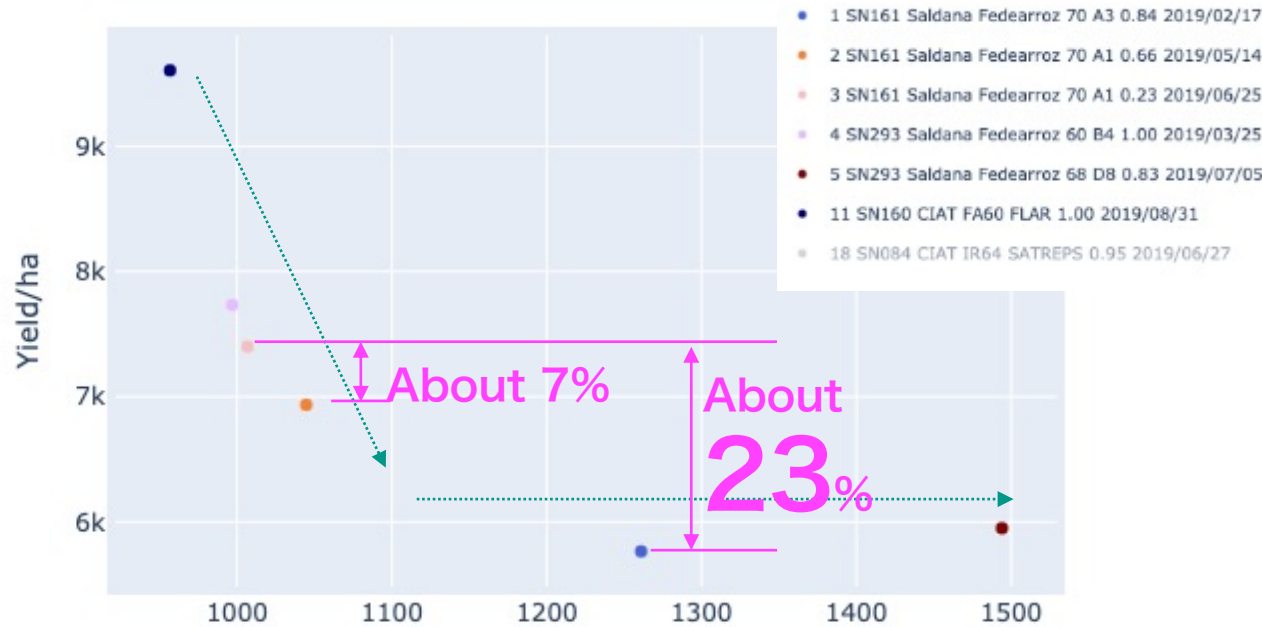
[What they learn]

- Agricultural issues
- Advanced Technology
- Scientific based & earth-friendly agriculture

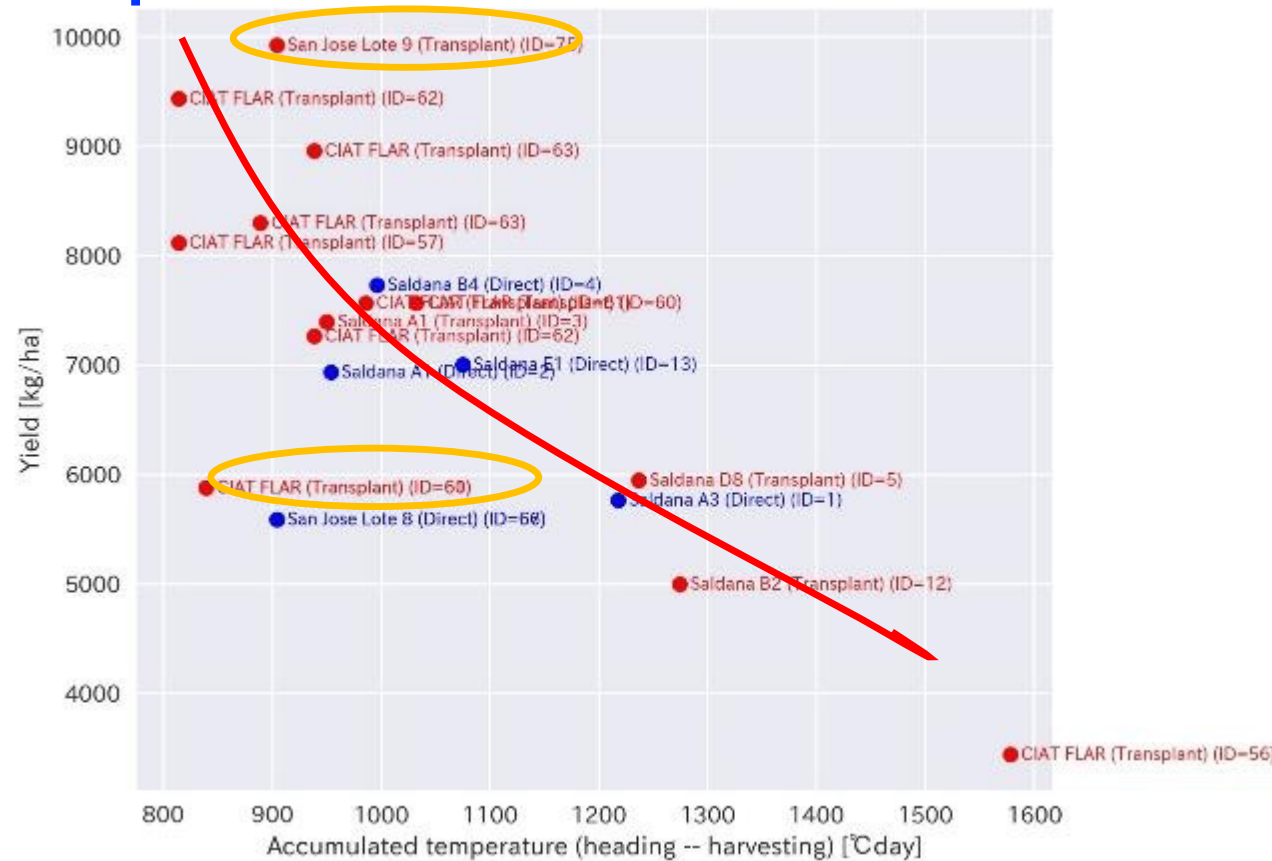


Increase in Productivity by harvesting optimum timing (Rice)

Alert system for best harvesting period is the key to prevent product loss and increase in productivity in short term period.



Accumulated Average Daily Temperature)



Growing Day Degrees (heading to harvesting by accumulated average daily temperature) v.s. Yield(kg)/ha

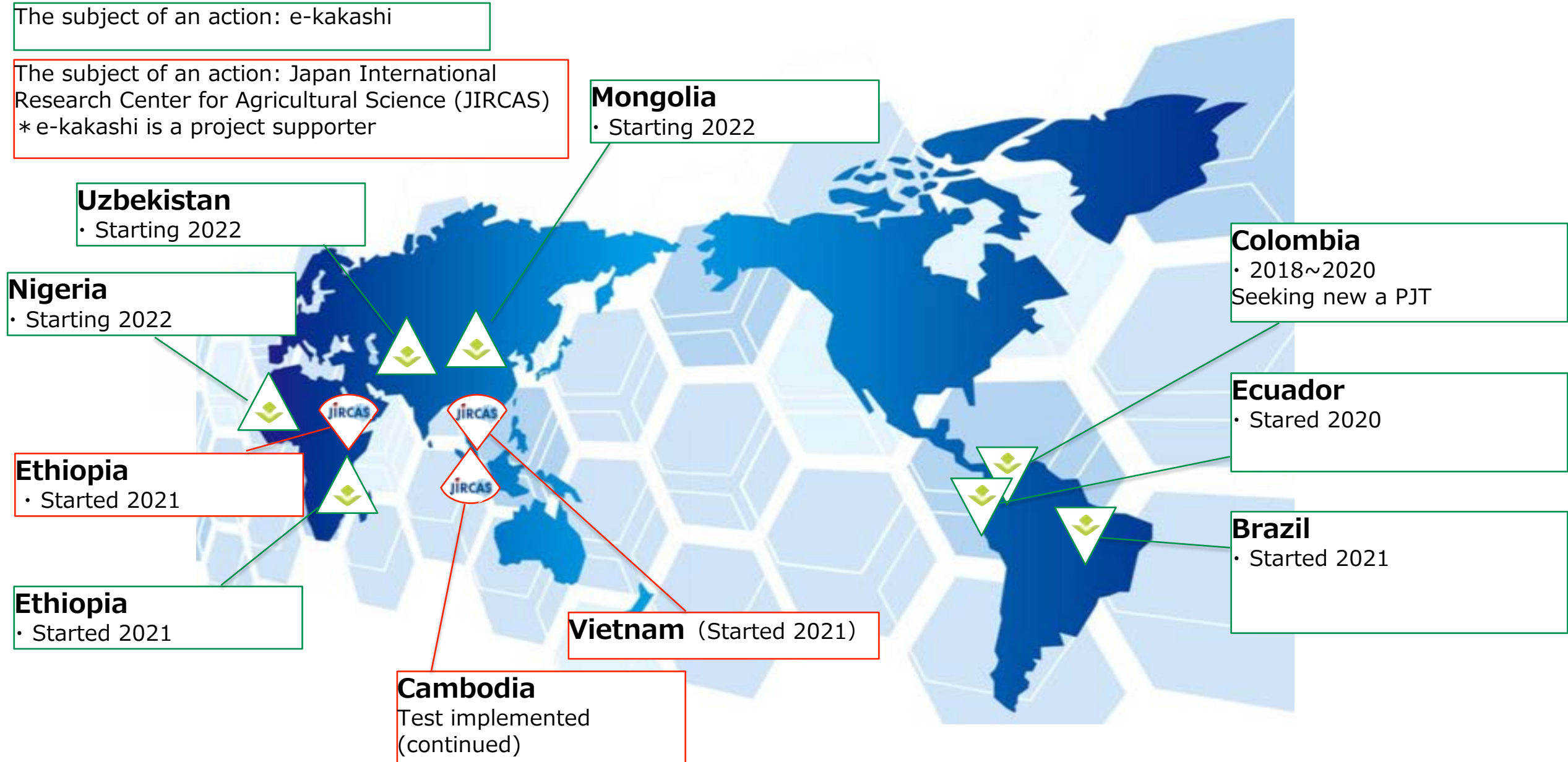
Succeeded to have increased in yields by science-based cultivation



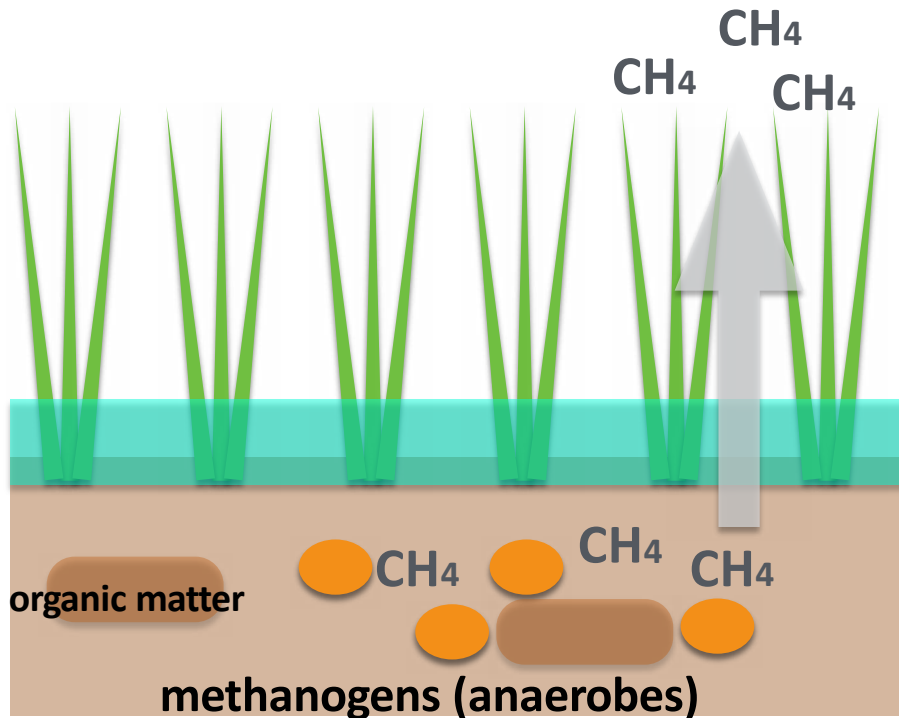
Succeeded to have increased in yields
up to **1.6** times

Summary

- ❖ Science-based cultivation was implemented by Calbee Potato, Inc. with their contracted farmers.
- ❖ Tends to decrease in potato yields due to drought in recent years.
Utilizing collected environmental data and alerting function to irrigate.
- ❖ Increase in yields up to 1.2 to 1.6 times and succeeded to harvest high quality potato.



Methane (CH₄) from a paddy field



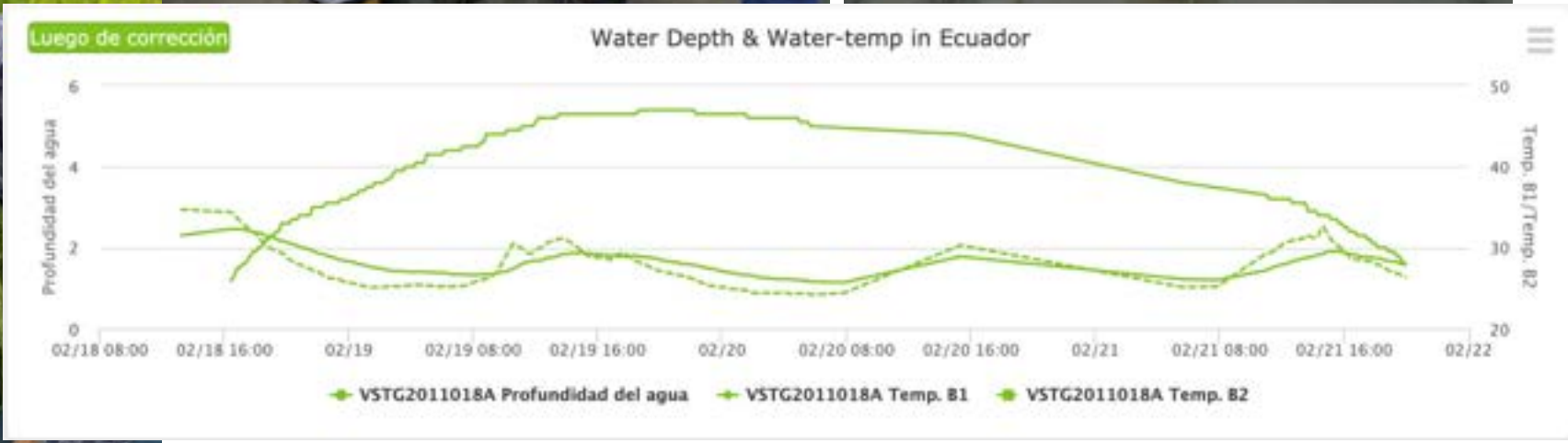
methane emission from paddy field

20%

of the whole anthropogenic methane emission in the world

Reference:
Climate news network (2016).

Ecuador

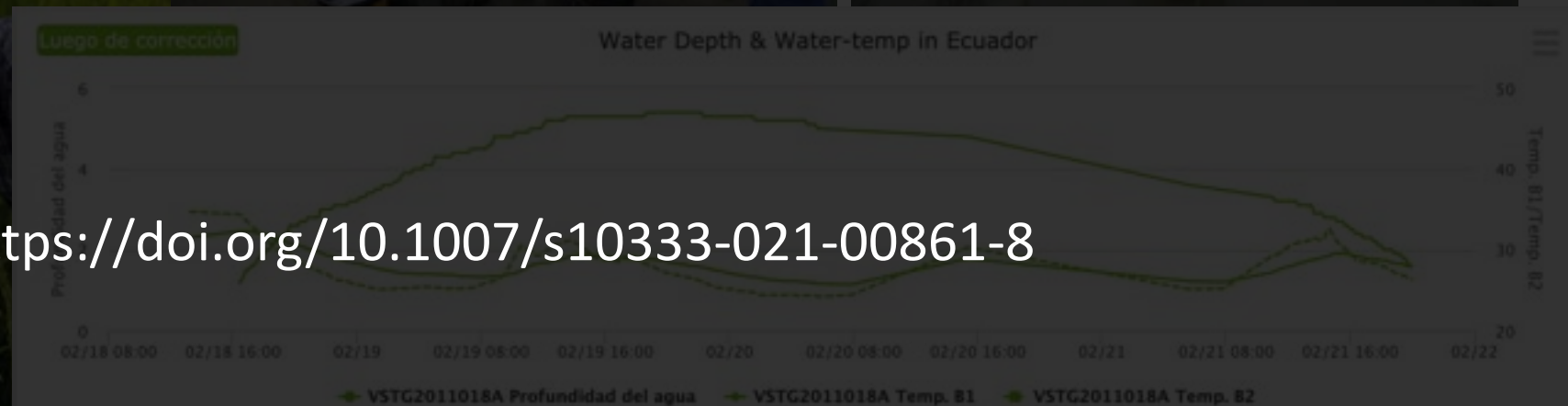


Ecuador

Multiple surface drainage (simplifying AWD method) increased **22%** in rice yields and reduced **35%** of methane emission compared to always submerged cultivation in Vietnam. (conventional)

Refer to;

Uno et al. (2021) <https://doi.org/10.1007/s10333-021-00861-8>



Science Based Agricultural Make People Happy



inquiry : sc@e-kakashi.com
Web site : <http://www.e-kakashi.com/>



Promoting Biofortified crops in Africa

HarvestPlus experience

Sakile Kudita

October 2022

www.HarvestPlus.org



Biofortification

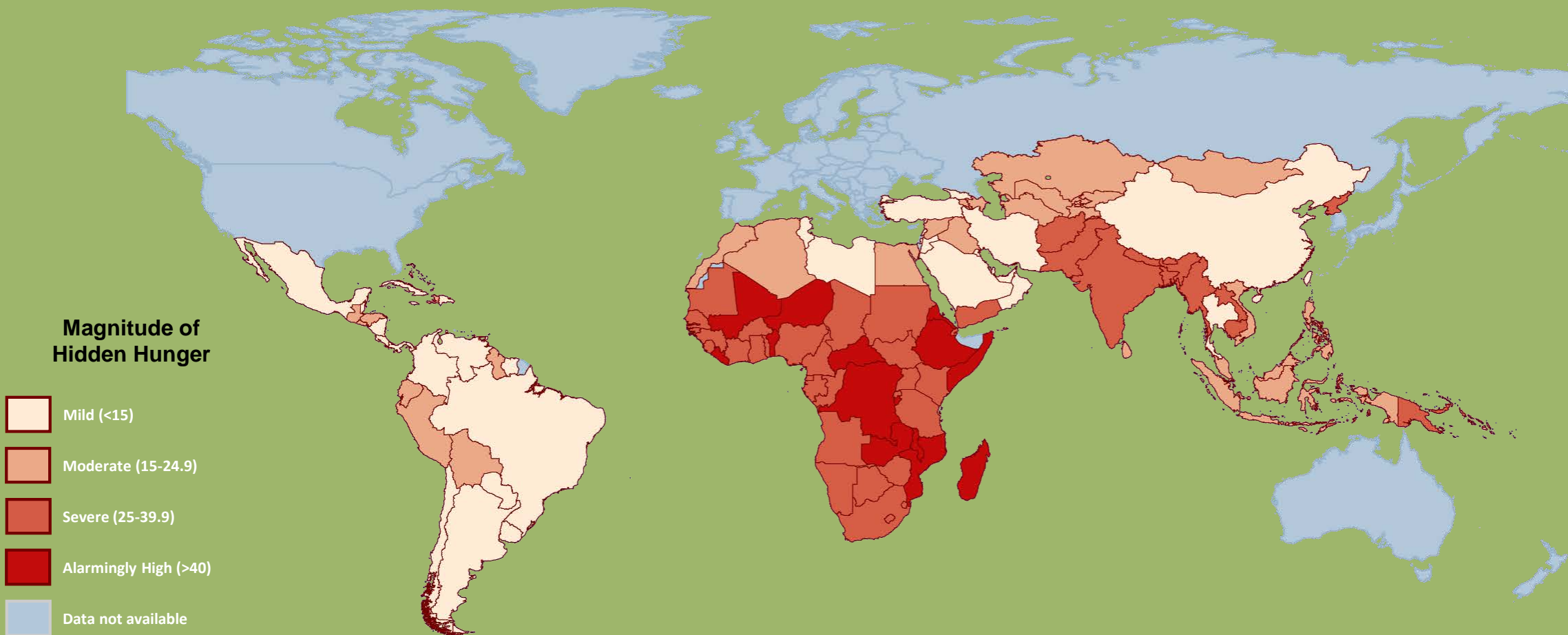
- Nutrition sensitive agricultural innovation
- Increasing the density of vitamins and minerals in (*staple*) food crop through plant breeding or agronomic practices



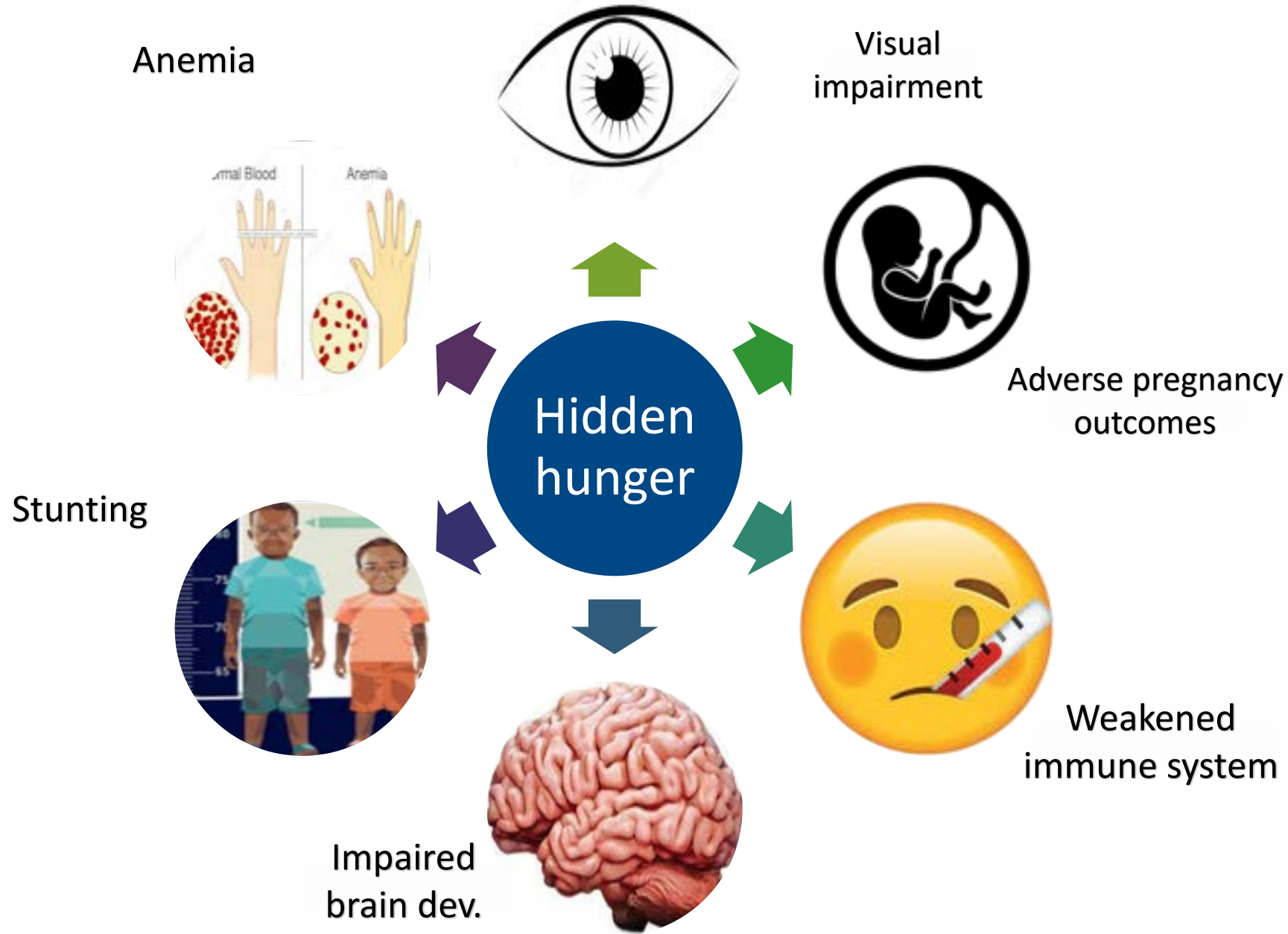
Why Biofortification

More than 2 BILLION suffer from hidden hunger

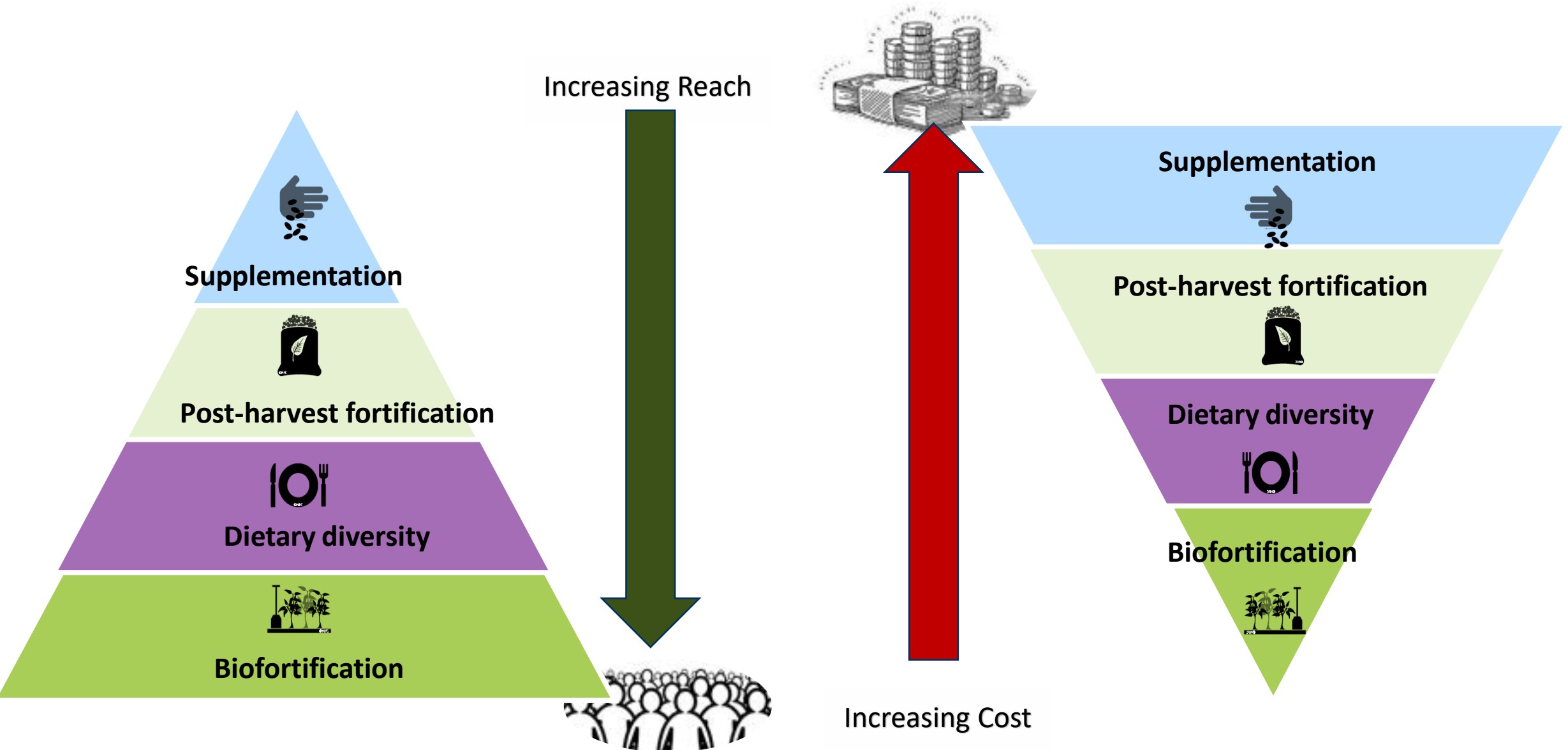
- non diverse, staple based diets, deficient in essential micronutrients
- Biofortification increases nutrient quality of foods that the majority can afford.



Health impacts
of hidden
hunger



Strategies for curbing hidden hunger



Biofortified crops & their adoption challenges

Iron, Zinc – Invisible traits



Iron beans



Iron pearl millet



Zinc Maize



Zinc wheat



Zinc rice

- Value chain integrity
- Traceability

Provitamin A varieties – Visible traits



Vitamin A cassava
yellow cassava



Vitamin A maize
orange maize



Vitamin A
sweetpotato
Orange sweet potato

- Non biofortified varieties were mostly white
- Historical biases
 - yellow maize experience during 1992 drought in southern Africa
 - yellow maize association with stock feed
 - Yellow maize Coloring effect on adjacent white maize
 - Low dry matter content in previous varieties of OSP and yellow cassava

Role of Extension

Farmer education

- Nutrition education
- Good agronomic practices
- Correct misconception

Monitoring and evaluation

- Inclusion of BF crop metrics in national crop surveys – Zimbabwe

Seed quality assurance

- Certification of community level multipliers - Orange sweet potato in Uganda
- Advising farmers on the source of good quality seed – Yellow cassava stems - Nigeria, OSP – Uganda



Extension approaches used to break adoption barriers

Farmer field schools

- Demonstrate agronomic performance
- Promote good agricultural practices

Lead farmer approach

- Step-down nutrition and agronomy training
- Lead farmers also trained to be change agents / champions

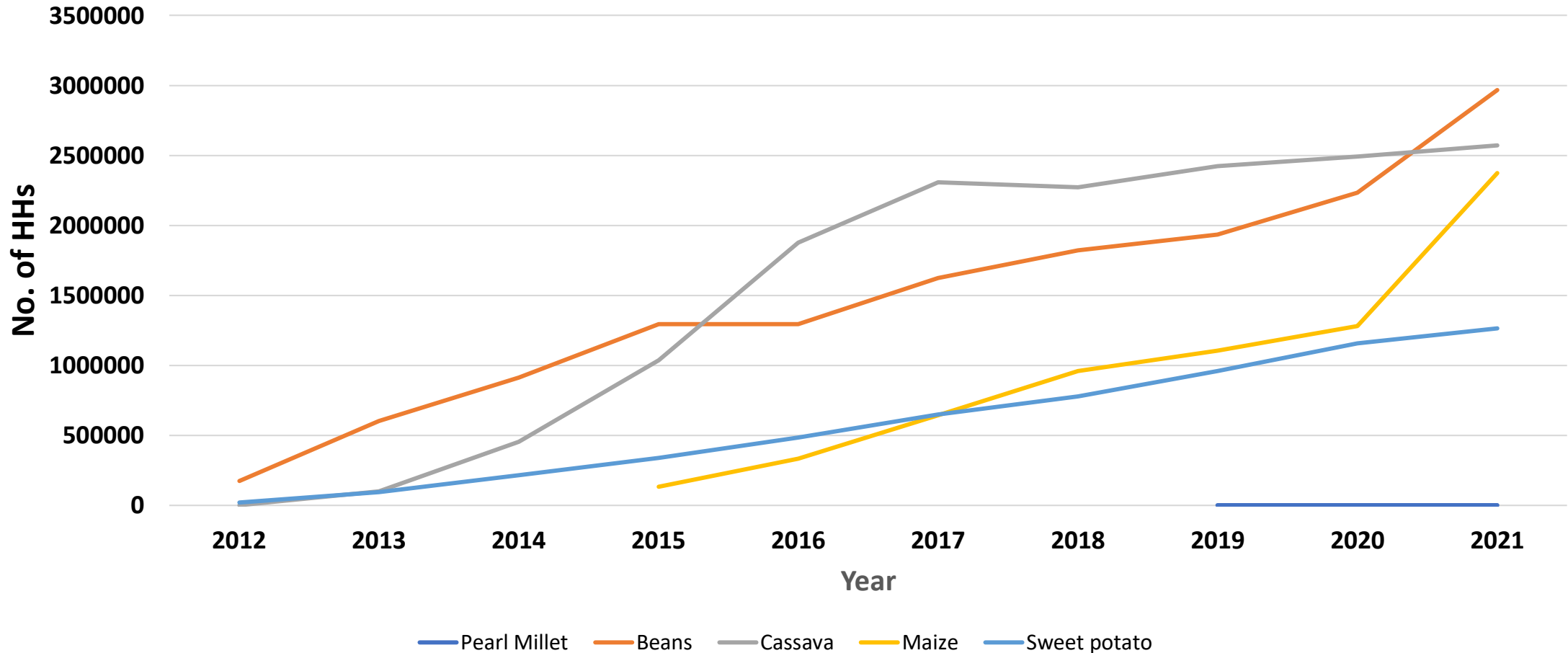
Social marketing

- Extension led edutainment road shows
- Exhibitions, food fairs, field days

Digital extension

- Necessitated by COVID
- Remote training through social media (WhatsApp)
- Community radio programs

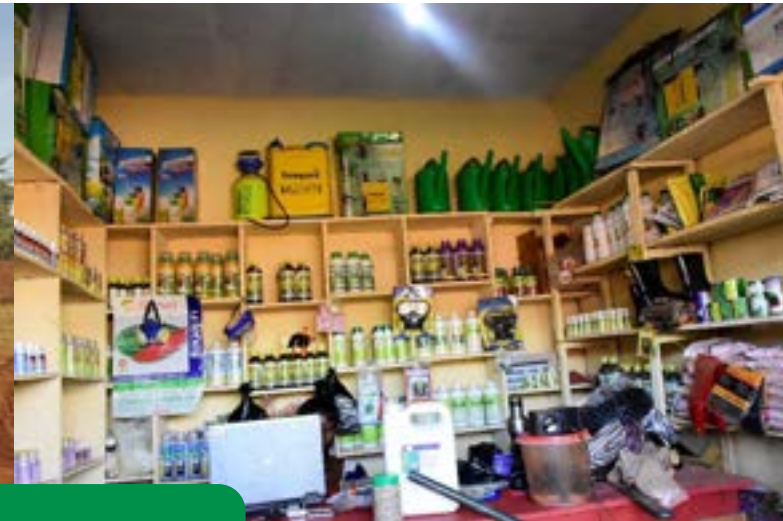
HHs growing Biofortified crops in Africa



Thank
You



ZIROBWE AGALI AWAMU AGRI-BUSINESS TRAINING ASSOCIATION (ZAABTA) ONE STOP CENTRE



Presented by Mayambala Godfrey CEO ZAABTA

4 November 2022

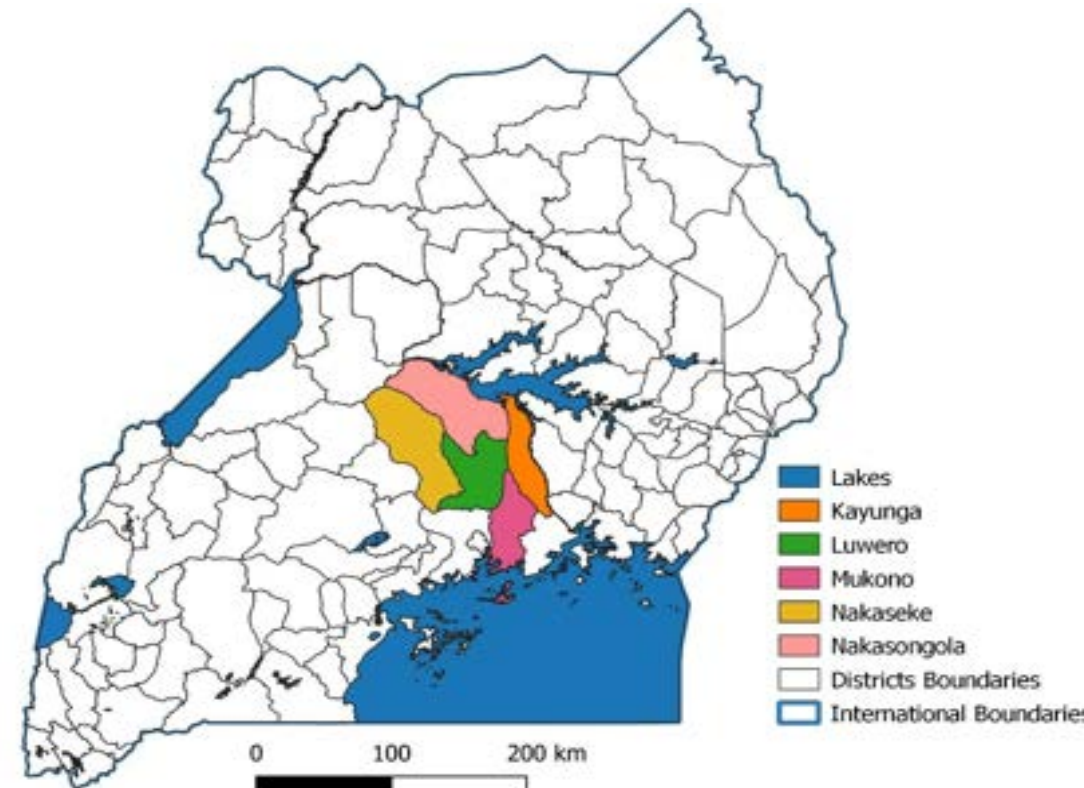
ZAABTA AT A GLANCE

ZAABTA is a high-level farmer organization based in Ziobwe Town Council, Luwero district and registered in 2004 as a company limited by guarantee with Reg No. 63157 and strong business arm.

ZAABTA has 4,922 registered farmers (2,560 women (52%) and 2,362 men (48%)), of which 2,215 are youths (45%) but offers services to over 20,000 farmers engaged in upland rice, soybean, maize, beans, coffee & horticulture

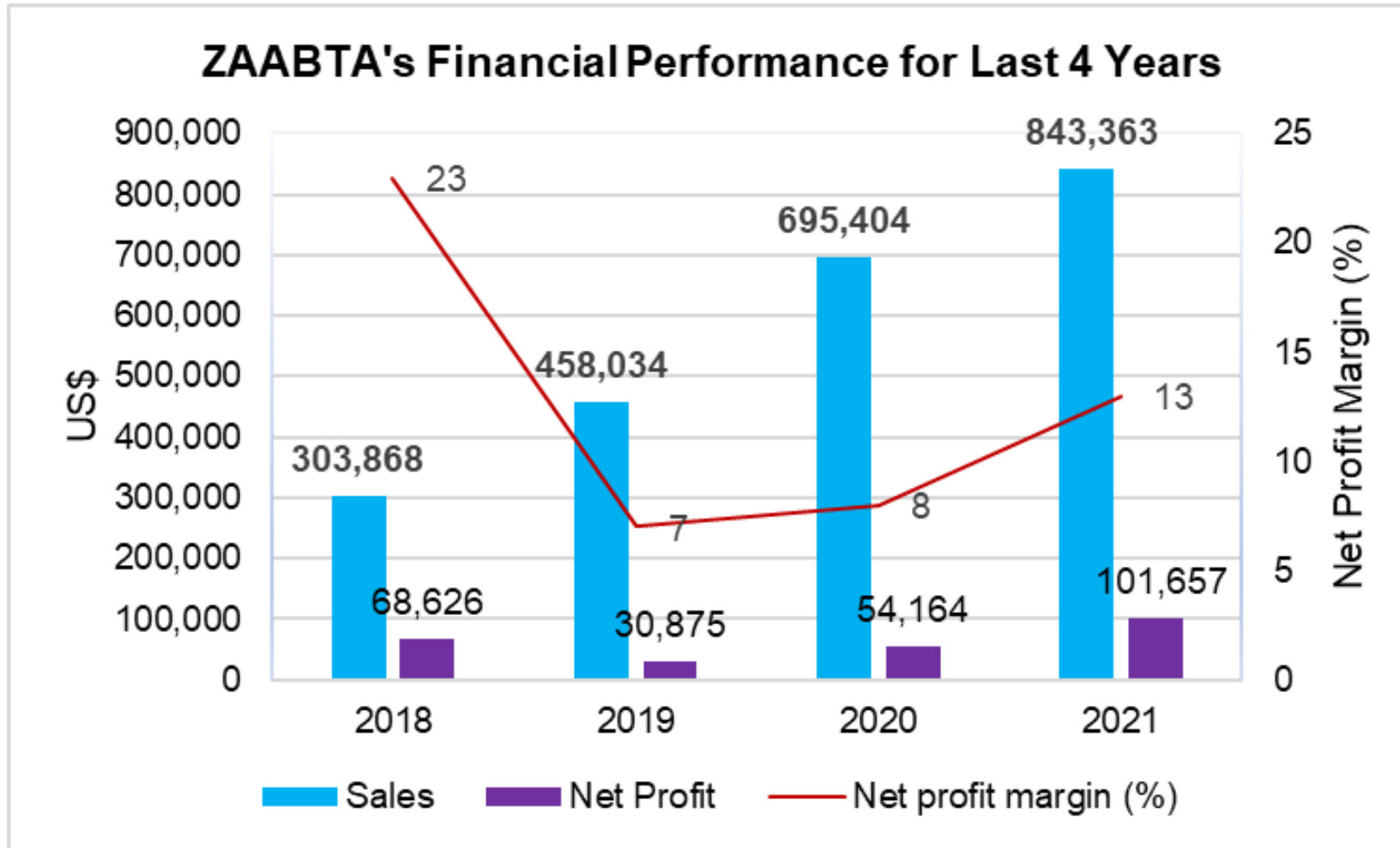
- ❑ **Vision:** To contribute to improved quality of life of members through economic empowerment, food and nutrition security.
- ❑ **Mission:** To be a centre of excellence for farmers' agribusiness services in Uganda.
- ❑ **Core Business:** To aggregate, process and market farmer's produce

Areas of operation



ZAABTA AT A GLANCE

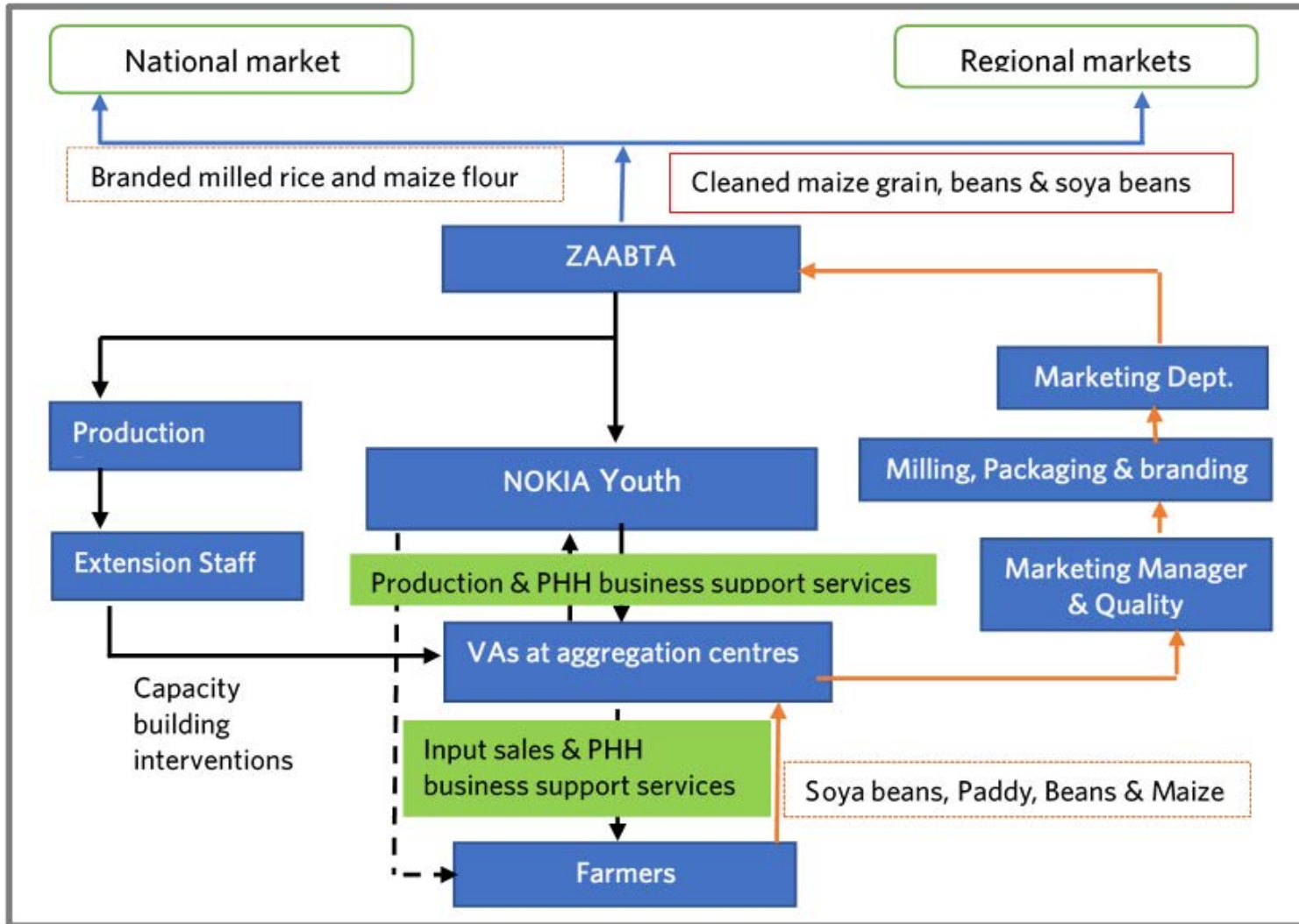
In 2010, ZAABTA's turnover was US\$ 12,962 and bank balance was reflecting US\$7



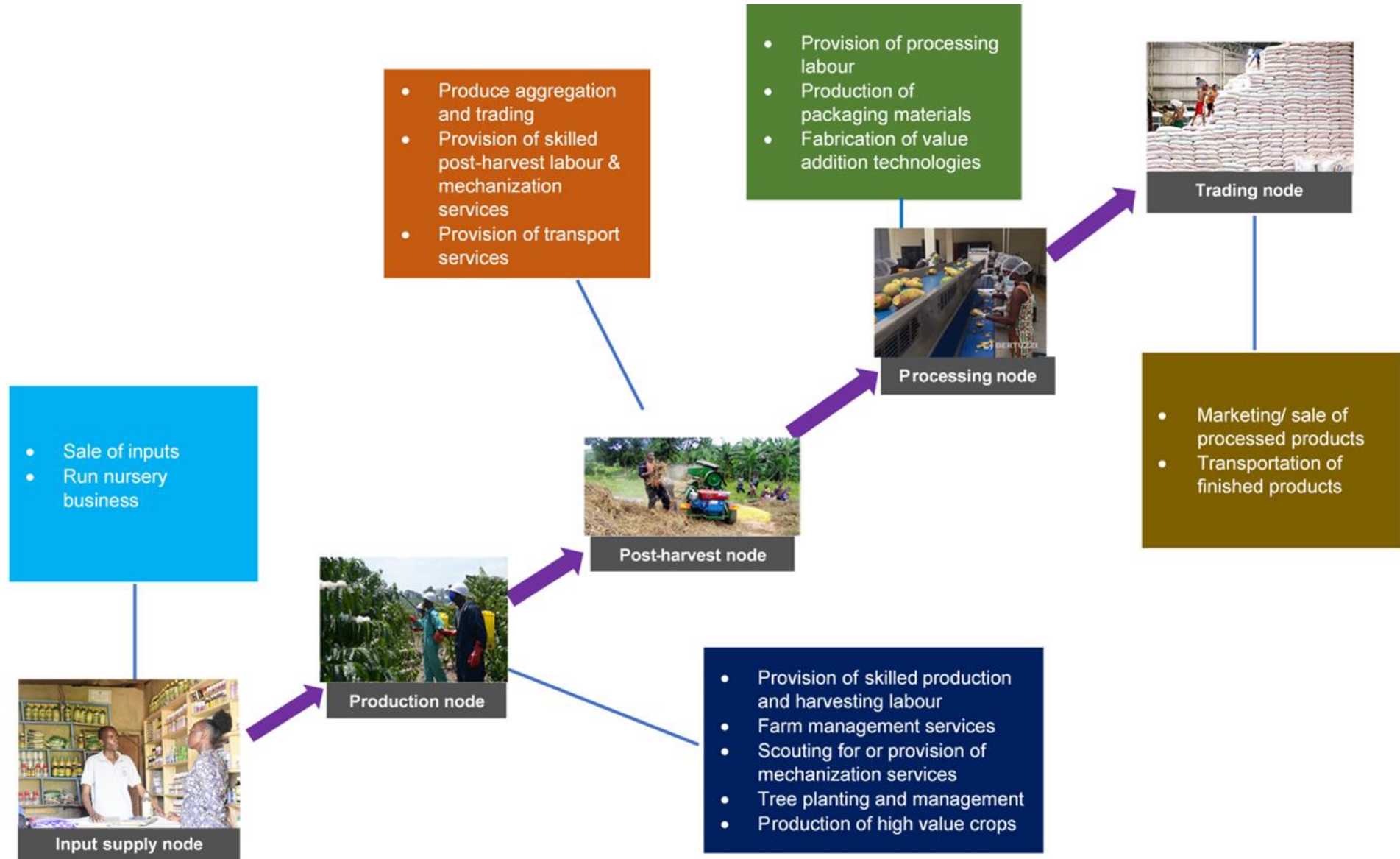
FY2021, Sales – milled rice was US\$ 206,266, rice husks was US\$ 4,859, rice toll milling was US\$ 24,943.

4 November 2022

Our One Stop Centre Business model

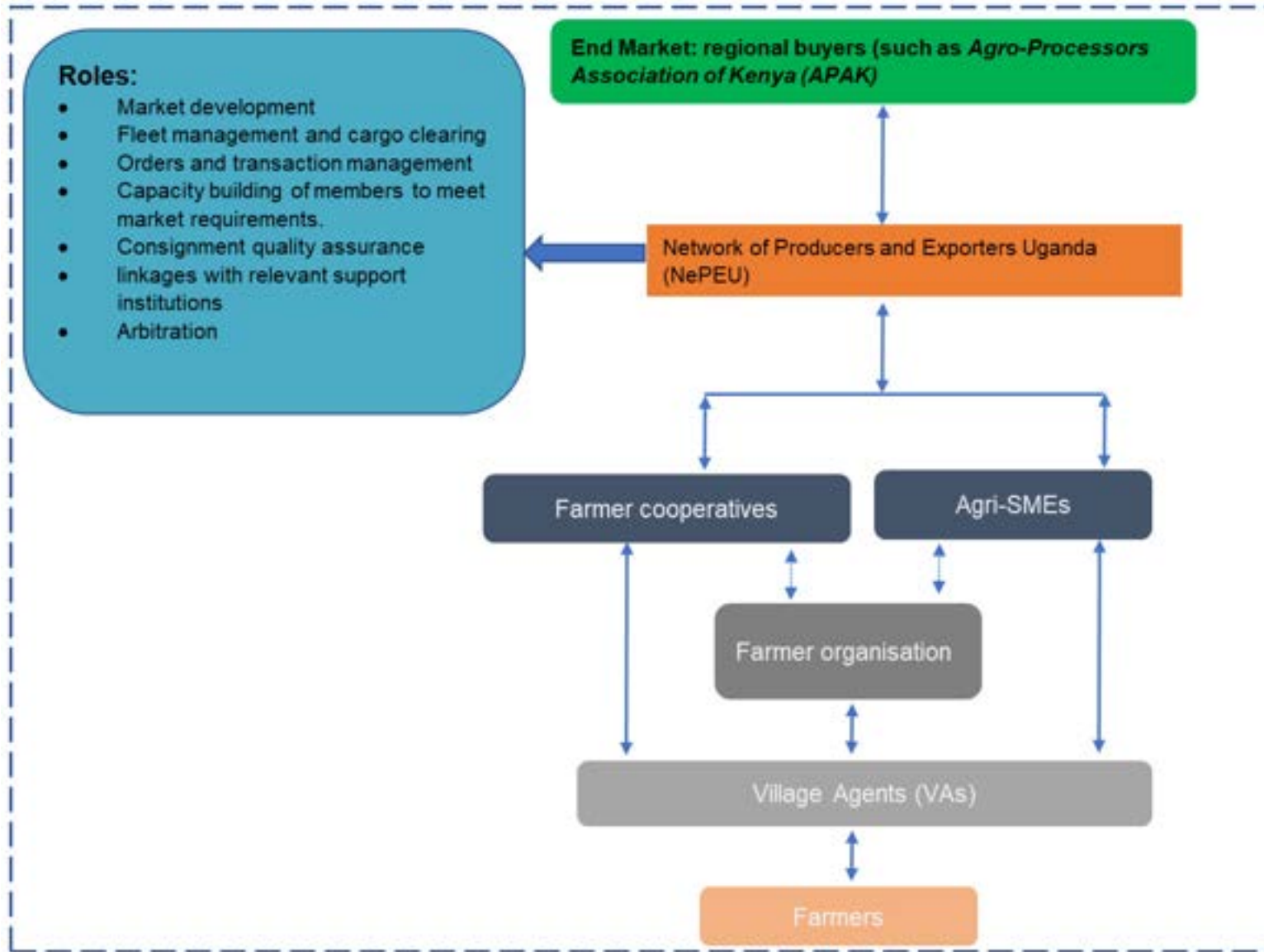


Our Approach to Integration of Youth Along the Target Value Chains



NePEU – Leveraging with others

We realized the importance of association with like minded cooperatives as partners for sustainable access to markets – i.e. raising required volumes by the market. This has been effective with maize and beans



Value Proposition

After realizing the bottlenecks with most cooperatives and that success is hinged on strong member base, ZAABTA created different value proposition avenues to members to create loyalty. This has resulted in increased volumes and quality of produce supplied by member

Services provided include

- **Agribusiness training and agricultural extension service delivery**
 - **13,000 farmers receive extension services on annual basis through VAs and ZAABTA extension works**
 - **Employing 22 full time staff, 10 casual workers and 70 village agents**
- **Grain production, processing, packaging and selling mainly for maize, rice, beans and soybean.**
 - **Over US\$840,000 of produce sourced from members**
- **Seed/stock multiplication**
 - **Close to 200T of seed multiplied and sold to seed companies**
- **Input and output market linkages**
 - **Established partnerships with national buyers, regional buyers, financial institutions, input suppliers etc.**
- **Soft loans to farmers for production through the Commodity Investment and Treasury department**
 - **Also cater for school fees and medical**
 - **Over US\$90,000 of soft loans advanced to farmers on annual basis from ZAABTA**
- **Storage (warehouse) management and drying services**
 - **12 stores with capacity of 2,000MT**
- **Sale of quality agro-inputs (Using ezzy agric application to manage orders and deliveries)**
- **Provision of production and postharvest handling technological/ mechanization services**

Our lessons

- **Partnerships both with private and public players has been critical to our progress**
- **Focus on market penetration is key for cooperatives development and building member loyalty**
- **Completing the value chains i.e. to invest in processing provides more opportunities to farmers**
- **Diversification of cooperative incomes to cater for off-season**
- **Engagement of youth as commission agents at different nodes of the value chain has increased efficiency especially delivery of inputs and aggregation of produce**
- **Developing youth tailored business models and opportunities that caters for social behavior change has increased youth participation in cooperative activities – money now thinking.**
- **Need for clear succession plan especially at board level to ensure continuity – mentor youths and allow them to make mistakes under watch of the elders**
- **Promotion of re-investment of dividends into productive assets reduces financial burden to cooperatives which ensures timely delivery of inputs and other services**

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